



Executive Summary of Bid Evaluation Report

Project Title: The Design, Manufacture, Commissioning and Delivery of Tugboats for The Port of Walvis Bay

Option-1 ^a	Option-2 ^a
80-Ton Tractor & 40-Ton ASD Diesel Conventional Tugboat ^a	Hybrid-powertrain-80-Ton Tractor & 40-Ton ASD Hybrid powertrain Tugboat ^a

Procurement Reference Number: G/OIB/NAMPORT-3646/2024

1. Scope of Contract: The Design, Manufacture, Commissioning and Delivery of Tugboats for The Port of Walvis Bay
2. Procurement method used: Open International Bidding (OIB)
3. Date of Invitation of Bids: 07 October 2024
4. Closing date for submission of bids: 17 February 2024 @12h00 PM
5. Date and place of opening of bids: 17 February 2024, Namport Executive Boardroom @12h10 PM
6. Number of bids received by closing date: Six (6)
7. Responsiveness of bids:



8. Price comparison for bids that are substantially responsive:

No. of Bidder's Offer	Complete Name and Address of the Seat of the Bidder	Bid Price in Namibian Dollars (N\$)		Responsive or Not Responsive (Yes/ No)	Reasons Why Bid is Not Responsive
		Rebate/ Discounts Offered	Rebate/ Discounts Offered		
		Option 1 – Diesel:	Option 2 – Hybrid:		
1.	Med Marine Kilavuzluk Ve Romorkor Hizmetleri Insaat Sanayi Ve Ticaret A.S Omer Avni Mah. Inebolu Sok. No. 21 Beyoglu, Istanbul, Turkiye	80 TON 243,375,830.43 (Excluding VAT)	80 TON 290,376,778.61 (Excluding VAT)	Yes	N/A
		40 TON 183,407,164.90 (Excluding VAT)	40 TON 214,685,432.55 (Excluding VAT)	No	The bidder's 40-ton BP proposals do not comply with the tender specifications and requirements.

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<p>2.</p>	<p>International Business Bureau (Pty) Ltd P O Box 40727, Windhoek 22 Omaruru Street, Eros Park, Windhoek</p>	<p>80 TON No Offer</p> <p>40 TON No Offer</p>	<p>80 TON 234,782,608.70 (Excluding VAT)</p> <p>40 TON 151,304,347.83 (Excluding VAT)</p>	<p>No</p>	<ul style="list-style-type: none"> • Bidder did not initial and sign the bid. Bidder failed to initial all the pages of the bid (ITB sub-clause 21.2) <p>Clarification Notice # 02 (points 6 and 7) issued on the 24th October 2024.</p> <ul style="list-style-type: none"> • The bidder exclusively proposed Option 2 (Hybrid drive). The bidder did not submit a proposal for the Diesel option in accordance with the mandatory specification. This was also included in the clarifications notice issued as per above. • For the purposes of the completeness of the bids, the bidders were required to bid on both options.
<p>3.</p>	<p>Ken Investments CC P O Box 4058, Windhoek 200 Silver Street, Unit 14 & 15, Prosperita Industrial area</p>	<p>80 TON 258,214,000.00 (Excluding VAT)</p> <p>40 TON 176,055,000.00 (Excluding VAT)</p>	<p>80 TON No Offer</p> <p>40 TON No Offer</p>	<p>No</p>	<ul style="list-style-type: none"> • The response submitted by the bidder failed to include or declare the requisite information concerning the mandatory declaration of non-performing contracts or any litigation history occurring within the past five



					years, as stipulated by the Bidding Document (Form CON-2) , as well as the Legal Requirements and Evaluation Criteria (point 9, page 41) .
4.	Astilleros Armon S. A Avda, del Pardo, s/n 33710 NAVIA (Asturias) Espania	80 TON 266,712,600.00 (Excluding VAT) 40 TON 135,289,000.00 (Excluding VAT)	80 TON 309,232,000.00 (Excluding VAT) 40 TON 158,481,400.00 (Excluding VAT)	No	<ul style="list-style-type: none"> The bidder did not initial all pages of the bid in accordance with the bidding requirements. (ITB sub-clause 21.2)
5.	DAMEN Workboats B.V P O Box 1, 4200 AA Gorinchem, The Netherlands Avalingen- West 20	80 TON 182,077,995.00 (Excluding VAT) 40 TON 112,783,220.00 (Excluding VAT)	80 TON No Offer 40 TON No Offer	No	<p>Clarification Notice # 02 (points 6 and 7) issued on the 24th October 2024.</p> <p>The bidder proposed only Option 1 which only included ASD tugboats, which do not align with the mandatory specifications as required. Furthermore, the bidder did not submit a proposal for the tractor in accordance with the bid mandatory specifications and requirements.</p>



					<ul style="list-style-type: none"> • This stipulation was additionally outlined in the Clarifications Notice issued above. • To ensure the completeness of the bids, bidders are required to submit proposals for both options.
6.	JV - Dynamic Power Solutions Namibia CC & On Spot Mining and Construction CC P O Box 9524, Windhoek 62 Calcium Street, Prosperita	80 TON 212,008,069.57 (Excluding VAT) 40 TON 128,489,739.13 (Excluding VAT)	80 TON 259,990,956.52 (Excluding VAT) 40 TON 174,196,869.57 (Excluding VAT)	No	<ul style="list-style-type: none"> • The bid document has not been signed by the duly authorised individual, as stipulated in the bid requirements. The bid document bears the initials of two individuals, whereas the power of attorney designates authority to only one individual. (ITB 12.1 (f))

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9. Best Evaluated Bid:

Name	A. Price at Bid Opening N\$	B. Bid Price After Corrections	Rank
Med Marine Kilavuzluk Ve Romorkor Hizmetleri Insaat Sanayi Ve Ticaret A.S Omer Avni Mah. Inebolu Sok. No. 21 Beyoglu, Istanbul, Turkiye	80 TON Tractor 243,375,830.43	No	1

10. Conclusion and Recommendation

The Bid Evaluation Committee recommends awarding the contract for the **80-ton BP Tractor** tugboat, **Option 1 – Diesel**, to **Med Marine Kilavuzluk Ve Romorkor Hizmetleri Insaat Sanayi Ve Ticaret A.S**, for a total amount of **N\$243,375,830.43**.

Bid Evaluation Committee further recommends the following:

- The cancellation of the tender for the 40-ton BP tugboat, as the current procurement process has not yielded a technically responsive or commercially viable offer.

Date: 26/06/2025

Chairperson: Bid Evaluation Committee